



**BOYS & GIRLS CLUBS
OF DORCHESTER**

**FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023**

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Contents
June 30, 2024 and 2023

	<u>Pages</u>
Independent Auditor's Report	1 - 1A
Financial Statements:	
Statements of Financial Position	2
Statements of Activities	3
Statements Changes in Net Assets	4
Statements of Cash Flows	5
Statements of Functional Expenses	6 - 7
Notes to Financial Statements	8 - 20

Independent Auditor's Report

To the Board of Directors of
Boys and Girls Clubs of Dorchester, Inc.:

Opinion

We have audited the financial statements of Boys and Girls Clubs of Dorchester, Inc. (a Massachusetts corporation, not-for-profit) (the Club), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Boys and Girls Clubs of Dorchester, Inc. as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Club and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, which raise substantial doubt about the Club's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Club's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events considered in the aggregate, which raise substantial doubt about the Club's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

AAFCPAs, Inc.

Boston, Massachusetts
October 31, 2024

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Statements of Financial Position
June 30, 2024 and 2023

	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Assets						
Current Assets:						
Cash	\$ 904,431	\$ 3,485,250	\$ 4,389,681	\$ 189,657	\$ 3,231,545	\$ 3,421,202
Due (to) from	(2,464,972)	2,464,972	-	(1,234,981)	1,234,981	-
Short-term investments	3,338,475	3,133,097	6,471,572	3,192,023	-	3,192,023
Current portion of pledges receivable	46,000	2,272,005	2,318,005	51,856	1,254,026	1,305,882
Grants, contracts and other receivables, net	642,227	-	642,227	698,434	-	698,434
Prepaid expenses and other	67,439	-	67,439	50,512	-	50,512
Total current assets	2,533,600	11,355,324	13,888,924	2,947,501	5,720,552	8,668,053
Investments, net of current portion	752,958	2,040,148	2,793,106	753,775	1,732,727	2,486,502
Pledges Receivable, net of current portion	-	7,733,766	7,733,766	-	1,987,581	1,987,581
Property and Equipment, net	3,438,318	-	3,438,318	3,512,062	-	3,512,062
Construction in Progress	2,947,015	-	2,947,015	2,009,313	-	2,009,313
Total assets	<u>\$ 9,671,891</u>	<u>\$ 21,129,238</u>	<u>\$ 30,801,129</u>	<u>\$ 9,222,651</u>	<u>\$ 9,440,860</u>	<u>\$ 18,663,511</u>
Liabilities and Net Assets						
Current Liabilities:						
Accounts payable and accrued expenses	\$ 1,027,029	\$ -	\$ 1,027,029	\$ 354,307	\$ -	\$ 354,307
Deferred revenue	69,237	-	69,237	49,185	-	49,185
Total current liabilities	1,096,266	-	1,096,266	403,492	-	403,492
Net Assets:						
Without donor restrictions:						
Operating	4,655,264	-	4,655,264	4,532,765	-	4,532,765
Property and equipment	3,920,361	-	3,920,361	4,286,394	-	4,286,394
Total without donor restrictions	8,575,625	-	8,575,625	8,819,159	-	8,819,159
With donor restrictions	-	21,129,238	21,129,238	-	9,440,860	9,440,860
Total net assets	8,575,625	21,129,238	29,704,863	8,819,159	9,440,860	18,260,019
Total liabilities and net assets	<u>\$ 9,671,891</u>	<u>\$ 21,129,238</u>	<u>\$ 30,801,129</u>	<u>\$ 9,222,651</u>	<u>\$ 9,440,860</u>	<u>\$ 18,663,511</u>

The accompanying notes are an integral part of these statements.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Statements of Activities
For the Years Ended June 30, 2024 and 2023

	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Operating Revenue and Support:						
Grants and contributions	\$ 3,265,489	\$ 940,046	\$ 4,205,535	\$ 2,378,799	\$ 959,025	\$ 3,337,824
Contracts	3,116,195	-	3,116,195	3,287,930	-	3,287,930
Special events and contributions, net	683,465	-	683,465	846,691	-	846,691
Program service fees	662,663	-	662,663	535,762	-	535,762
Rodman Ride contributions	385,611	-	385,611	447,637	-	447,637
Investment income	343,779	-	343,779	220,684	-	220,684
Donated goods and services	239,401	-	239,401	423,886	-	423,886
United Way contributions	50,000	-	50,000	50,394	-	50,394
Other	24,308	-	24,308	82,457	-	82,457
Loss on disposal of property and equipment	-	-	-	(107,311)	-	(107,311)
Net assets released from purpose restrictions	897,995	(897,995)	-	789,550	(789,550)	-
Total operating revenue and support	9,668,906	42,051	9,710,957	8,956,479	169,475	9,125,954
Operating Expenses:						
Program services:						
Licensed childcare	2,942,424	-	2,942,424	2,678,193	-	2,678,193
Recreation and education	4,824,650	-	4,824,650	3,921,455	-	3,921,455
Total program services	7,767,074	-	7,767,074	6,599,648	-	6,599,648
General and administrative	734,766	-	734,766	845,101	-	845,101
Fundraising	1,447,862	-	1,447,862	1,138,931	-	1,138,931
Total operating expenses	9,949,702	-	9,949,702	8,583,680	-	8,583,680
Changes in net assets from operations	(280,796)	42,051	(238,745)	372,799	169,475	542,274
Non-Operating Revenues (Expenses):						
Grants and contributions - capital campaign	-	11,745,380	11,745,380	-	1,775,228	1,775,228
Net gain (loss) on investments	(30,748)	307,421	276,673	(18,975)	208,639	189,664
Capital contributions	15,000	146,536	161,536	-	-	-
Proceeds from life insurance policies	-	-	-	128,985	-	128,985
Net assets released from capital restrictions	53,010	(53,010)	-	30,002	(30,002)	-
Returned grant	-	(500,000)	(500,000)	-	-	-
Total non-operating revenues (expenses)	37,262	11,646,327	11,683,589	140,012	1,953,865	2,093,877
Changes in net assets	\$ (243,534)	\$ 11,688,378	\$ 11,444,844	\$ 512,811	\$ 2,123,340	\$ 2,636,151

The accompanying notes are an integral part of these statements.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Statements of Changes in Net Assets

For the Years Ended June 30, 2024 and 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Net Assets, June 30, 2022	\$ 8,306,348	\$ 7,317,520	\$ 15,623,868
Changes in net assets	<u>512,811</u>	<u>2,123,340</u>	<u>2,636,151</u>
Net Assets, June 30, 2023	8,819,159	9,440,860	18,260,019
Changes in net assets	<u>(243,534)</u>	<u>11,688,378</u>	<u>11,444,844</u>
Net Assets, June 30, 2024	<u><u>\$ 8,575,625</u></u>	<u><u>\$ 21,129,238</u></u>	<u><u>\$ 29,704,863</u></u>

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Statements of Cash Flows
For the Years Ended June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash Flows from Operating Activities:		
Changes in net assets	\$ 11,444,844	\$ 2,636,151
Adjustments to reconcile changes in net assets to net cash used in operating activities:		
Depreciation	219,014	216,286
Credit loss	16,307	158,084
Loss on disposal of property and equipment	-	107,311
Net gain on investments	(276,673)	(189,664)
Gain on life insurance policies	-	(15,876)
Grants and contributions - capital campaign	(11,745,380)	(1,775,228)
Returned grant	(500,000)	-
Changes in operating assets and liabilities:		
Pledges receivable	(1,606,414)	(2,239,437)
Grants, contracts and other receivables	39,900	1,061,952
Prepaid expenses and other	(16,927)	(25,201)
Accounts payable and accrued expenses	297,628	(370,806)
Deferred revenue	20,052	(6,882)
Net cash used in operating activities	<u>(2,107,649)</u>	<u>(443,310)</u>
Cash Flows from Investing Activities:		
Proceeds from the sale of investments	563,342	1,469,640
Proceeds from life insurance policies	-	128,985
Purchase of investments	(3,872,822)	(3,824,469)
Acquisition of property and equipment	(145,270)	(112,684)
Cash paid for construction in progress	(562,608)	(1,024,525)
Net cash used in investing activities	<u>(4,017,358)</u>	<u>(3,363,053)</u>
Cash Flows from Financing Activities:		
Grants and contributions - capital campaign	<u>7,093,486</u>	<u>4,237,414</u>
Net Change in Cash	968,479	431,051
Cash:		
Beginning of year	<u>3,421,202</u>	<u>2,990,151</u>
End of year	<u><u>\$ 4,389,681</u></u>	<u><u>\$ 3,421,202</u></u>
Supplemental Disclosure of Non-Cash Transactions:		
Unrealized gain on investments	<u><u>\$ 288,691</u></u>	<u><u>\$ 156,839</u></u>
Property and equipment acquisitions financed via accounts payable and accrued expenses	<u><u>\$ 375,094</u></u>	<u><u>\$ -</u></u>

The accompanying notes are an integral part of these statements.

Page 5

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Statement of Functional Expenses

For the Year Ended June 30, 2024

With Summarized Comparative Totals for the Year Ended June 30, 2023

	2024					2023	
	Program Services			General and Administrative	Fundraising	Total	Total
	Licensed Childcare	Recreation and Education	Total Program Services				
Salaries and Related:							
Salaries	\$ 2,193,729	\$ 2,830,387	\$ 5,024,116	\$ 381,626	\$ 837,817	\$ 6,243,559	\$ 5,096,810
Employee benefits	190,380	244,625	435,005	56,046	64,057	555,108	476,931
Payroll taxes	175,322	226,678	402,000	21,456	83,119	506,575	379,998
Total salaries and related	2,559,431	3,301,690	5,861,121	459,128	984,993	7,305,242	5,953,739
Occupancy:							
Repairs and maintenance	42,577	171,433	214,010	40,595	4,409	259,014	208,615
Depreciation	44,874	125,005	169,879	2,963	2,962	175,804	170,415
Utilities	23,677	128,997	152,674	8,680	1,860	163,214	177,753
Insurance	34,944	56,784	91,728	4,555	4,368	100,651	87,891
Total occupancy	146,072	482,219	628,291	56,793	13,599	698,683	644,674
Other:							
Program activities and supplies	118,350	705,668	824,018	-	248	824,266	817,874
Consulting	41,860	141,958	183,818	54,946	374,228	612,992	570,368
Special event	-	-	-	-	332,763	332,763	371,431
Staff training and travel	10,239	94,668	104,907	6,041	9,385	120,333	74,493
Professional fees	-	-	-	69,270	-	69,270	47,061
Dues and subscriptions	3,252	35,845	39,097	3,804	6,833	49,734	52,975
Bank fees	12,976	418	13,394	27,609	4,832	45,835	28,362
Depreciation	7,102	27,325	34,427	6,513	2,270	43,210	45,871
Advertising	425	3,708	4,133	1,955	32,420	38,508	31,936
Telephone	8,170	20,221	28,391	5,921	1,674	35,986	31,265
Miscellaneous	1,880	6,450	8,330	13,543	2,477	24,350	47,963
Office supplies	200	356	556	13,696	8,018	22,270	24,610
Postage and printing	10,902	339	11,241	1,692	6,282	19,215	25,716
Insurance	4,368	-	4,368	13,656	-	18,024	15,563
Credit loss	16,307	-	16,307	-	-	16,307	158,084
Equipment rental	890	3,785	4,675	199	603	5,477	13,126
Total other	236,921	1,040,741	1,277,662	218,845	782,033	2,278,540	2,356,698
Total expenses before special events - direct expenses	2,942,424	4,824,650	7,767,074	734,766	1,780,625	10,282,465	8,955,111
Special Events - Direct Expenses	-	-	-	-	(332,763)	(332,763)	(371,431)
Total expenses	\$ 2,942,424	\$ 4,824,650	\$ 7,767,074	\$ 734,766	\$ 1,447,862	\$ 9,949,702	\$ 8,583,680

The accompanying notes are an integral part of these statements.

Page 6

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Statement of Functional Expenses
For the Year Ended June 30, 2023

	Program Services			General and Administrative	Fundraising	Total
	Licensed Childcare	Recreation and Education	Total Program Services			
Salaries and Related:						
Salaries	\$ 1,892,915	\$ 2,229,529	\$ 4,122,444	\$ 459,558	\$ 514,808	\$ 5,096,810
Employee benefits	133,010	173,604	306,614	104,334	65,983	476,931
Payroll taxes	149,647	160,966	310,613	28,855	40,530	379,998
Total salaries and related	<u>2,175,572</u>	<u>2,564,099</u>	<u>4,739,671</u>	<u>592,747</u>	<u>621,321</u>	<u>5,953,739</u>
Occupancy:						
Repairs and maintenance	36,027	120,997	157,024	22,084	29,507	208,615
Utilities	22,981	144,347	167,328	7,652	2,773	177,753
Depreciation	52,379	81,986	134,365	16,998	19,052	170,415
Insurance	30,374	48,802	79,176	4,528	4,187	87,891
Total occupancy	<u>141,761</u>	<u>396,132</u>	<u>537,893</u>	<u>51,262</u>	<u>55,519</u>	<u>644,674</u>
Other:						
Program activities and supplies	170,892	643,510	814,402	-	3,472	817,874
Consulting	18,110	114,279	132,389	62,167	375,812	570,368
Special event	-	-	-	-	371,431	371,431
Staff training and travel	5,374	58,911	64,285	9,421	787	74,493
Professional fees	-	-	-	47,061	-	47,061
Dues and subscriptions	5,984	37,217	43,201	2,552	7,222	52,975
Bank fees	8,800	2,906	11,706	5,748	10,908	28,362
Depreciation	7,873	28,414	36,287	7,082	2,502	45,871
Advertising	286	250	536	1,699	29,701	31,936
Telephone	7,206	17,025	24,231	5,267	1,767	31,265
Miscellaneous	1,175	8,786	9,961	28,469	9,533	47,963
Office supplies	431	1,198	1,629	16,065	6,916	24,610
Postage and printing	11,241	496	11,737	2,755	11,224	25,716
Insurance	3,899	-	3,899	11,664	-	15,563
Bad debt	116,997	41,087	158,084	-	-	158,084
Equipment rental	2,592	7,145	9,737	1,142	2,247	13,126
Total other	<u>360,860</u>	<u>961,224</u>	<u>1,322,084</u>	<u>201,092</u>	<u>833,522</u>	<u>2,356,698</u>
Total expenses before special events - direct expenses	2,678,193	3,921,455	6,599,648	845,101	1,510,362	8,955,111
Special Events - Direct Expenses	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(371,431)</u>	<u>(371,431)</u>
Total expenses	<u>\$ 2,678,193</u>	<u>\$ 3,921,455</u>	<u>\$ 6,599,648</u>	<u>\$ 845,101</u>	<u>\$ 1,138,931</u>	<u>\$ 8,583,680</u>

The accompanying notes are an integral part of these statements.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

1. OPERATIONS AND NONPROFIT STATUS

Operations

Boys and Girls Clubs of Dorchester, Inc. (the Club) is a nonprofit organization dedicated to inspiring and enabling all young people, from diverse circumstances, to realize their full potential by providing opportunities for personal growth to become contributing, caring and responsible members of the community. The Club provides education and recreation related activities for children of all ages of Dorchester, Massachusetts and the surrounding communities.

Nonprofit Status

The Club is exempt from Federal income taxes as an organization (not a private foundation) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code (IRC). The Club is also exempt from state income taxes. Contributions made to the Club are deductible by donors within the requirements of the IRC.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Club prepares its financial statements in accordance with generally accepted accounting standards and principles (U.S. GAAP) established by the Financial Accounting Standards Board (FASB). References to U.S. GAAP in these notes are to the FASB Accounting Standards Codification (ASC). The financial statements of the Club have been prepared on the accrual basis of accounting and, accordingly, reflect all receivables, payables and other liabilities.

Accounting Standard Adoption

In June 2016, the FASB issued Accounting Standards Update (ASU) 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. This update seeks to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments, including trade receivables, loans, and other financial instruments to extend credit held by a reporting entity at each reporting date. The amendments require an entity to replace the incurred loss impairment methodology in current US GAAP with a methodology that reflects current expected credit losses (CECL) and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The Club adopted the provisions of ASC Topic 326 on July 1, 2023, using the modified retrospective method. The adoption of this standard did not have a material effect on the Club's fiscal year 2024 financial statements or results of operations.

Estimates

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purpose of the statements of cash flows, management considers all highly liquid investments with an initial maturity of three months or less to be cash and cash equivalents, except for money market fund accounts included in investments (see Note 3).

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pledges Receivable

Pledges receivable (see Note 13) at June 30, 2024 and 2023, consist of contributions committed to capital projects or the annual fund. Pledges are recorded at their net present value when unconditionally committed. No allowance has been recorded as of June 30, 2024 and 2023.

Grants, Contracts and Other Receivables and Allowance for Doubtful Accounts

Grants, contracts and other receivables are recorded at the invoiced or committed amount and do not bear interest. The Club had an allowance for doubtful accounts of \$25,000 as of June 30, 2024 and 2023. The decision whether or not to record an allowance is based on historical collections and write-off experience, as well as the amounts that were collected subsequent to each fiscal year-end.

Property and Equipment and Depreciation

Property and equipment are recorded at cost, if purchased, or at estimated fair value at the date of gift, if donated. Construction in progress pertains to design and architecture costs for the Martin Richard Dorchester Field House (the Fieldhouse Project) (see Notes 5 and 14) and various smaller project and will be placed into service upon completion. Renewals and betterments over \$2,500 are capitalized, while repairs and maintenance are expensed as they are incurred. Property and equipment are depreciated using the straight-line method over the following estimated useful lives:

	<u>Estimated Useful Lives</u>
Building and improvements	10 - 40 years
Furniture, vehicles and equipment	3 - 10 years
Land improvements	15 years

Land is not depreciated.

The Club accounts for the carrying value of its property and equipment in accordance with ASC Topic, *Property, Plant and Equipment*. The Club has not recognized any reduction in the carrying value of its property and equipment when considering this standard during fiscal year 2024 or 2023.

Deferred Revenue

Deferred revenue consists of ticket sales and other amounts received for program and other events that will be held in the following fiscal year.

Fair Value Measurements

The Club follows the accounting and disclosure standards pertaining to ASC Topic, *Fair Value Measurements*, for qualifying assets and liabilities. Fair value is defined as the price that the Club would receive upon selling an asset or pay to settle a liability in an orderly transaction between market participants.

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements (Continued)

The Club uses a framework for measuring fair value that includes a hierarchy that categorizes and prioritizes the sources used to measure and disclose fair value. This hierarchy is broken down into three levels based on inputs that market participants would use in valuing financial instruments based on market data obtained from sources independent of the Club. Inputs refer broadly to the assumptions that market participants would use in pricing the financial instrument, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the financial instrument developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset developed based on the best information available.

The three-tier hierarchy of inputs is summarized in the three broad levels as follows:

Level 1: Inputs that reflect unadjusted quoted prices in active markets for identical assets at the measurement date.

Level 2: Inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3: Inputs that are unobservable and which require significant judgment or estimation.

An asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

Investments

Investments in marketable securities, primarily mutual funds, are reported at fair value as established by major securities markets. Investments in nonmarketable investments (alternative investments) qualify to use the measurement alternative defined as cost, less impairment, plus or minus changes resulting from observable price changes for identical or similar investments. These estimated values may differ significantly from the values that would have been used had a ready market existed for the underlying investments.

All Other Assets and Liabilities

The carrying value of all other assets and liabilities, including notes payable, does not differ materially from its estimated fair value and are considered Level 1 in the fair value hierarchy.

Net Assets

Net Assets Without Donor Restrictions

Net assets without donor restrictions include the following:

Operating net assets consist of amounts relating to program and other operating activities which bear no external restrictions and are currently available for operations.

Property and equipment net assets reflect amounts expended and resources available for property and equipment and construction in progress, net of related debt, if any.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets (Continued)

Net Assets With Donor Restrictions

Net assets with donor restrictions include the following:

Investment in perpetuity reflects the funds restricted by donors against any expenditure of principal.

Appreciation on endowment reflects substantially all interest and dividend income earned on principal as well as the related appreciation and may be used for general purposes in accordance with Massachusetts state law and the Club's spending policy.

Purpose restricted net assets include amounts received associated with the capital campaign (see Note 14) as well as other purpose or time restrictions, which have not yet been expended for their purposes.

During fiscal year 2023, approximately \$1,800,000 of pledged funds were repurposed by the donor. Under the original terms, the funds were to be paid \$200,000 annually and used for operations, and therefore, time restricted. Under the new terms, the Club will apply the next five annual payments of \$200,000 to the capital campaign and the remaining four payments of \$200,000 for operations.

Net assets with donor restrictions consist of the following as of June 30:

	<u>2024</u>	<u>2023</u>
Subject to the Club's endowment spending policy:		
Investment in perpetuity	\$ 1,046,626	\$ 1,046,626
Unspent appreciation on endowment	<u>993,522</u>	<u>686,101</u>
	<u>2,040,148</u>	<u>1,732,727</u>
Subject to expenditure for specific purposes:		
Capital	17,982,676	5,951,883
Time	720,368	767,920
Program	<u>386,046</u>	<u>988,330</u>
	<u>19,089,090</u>	<u>7,708,133</u>
Total net assets with donor restrictions	<u>\$ 21,129,238</u>	<u>\$ 9,440,860</u>

Endowment and Investment Return Allocations

Massachusetts state law allows the Club to appropriate as much of the appreciation of net assets with donor restrictions as is deemed prudent considering the Club's long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions.

During fiscal years 2024 and 2023, the Board of Directors of the Club did not vote to approve a spending policy appropriation based on budgetary decisions.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets (Continued)

Endowment and Investment Return Allocations (Continued)

The overall goal of the Club's endowment is to provide a level of support to the Club as determined by the spending policy and reach the objective of maintaining or enhancing purchasing power. The primary investment objective is to achieve a competitive total rate of return (realized and unrealized capital gains plus income, after fees) commensurate with prudent diversification and moderate risk. Consistent with this objective, the portfolio will be structured among various asset classes employing equity-based mutual funds for both growth of capital and income and fixed income based mutual funds for current income and relative price stability. The investment objectives for the endowment portfolio assets shall be to achieve an average annual rate of return of the Consumer Price Index plus 5%.

Revenue Recognition

Grants and Contributions

In accordance with ASC Subtopic 958-605, *Revenue Recognition*, the Club must determine whether a contribution (or a promise) is conditional or unconditional for transactions deemed to be a contribution. A contribution is considered to be a conditional contribution if an agreement includes a barrier that must be overcome and either a right of return of assets or a right of release of a promise to transfer assets exists. Indicators of a barrier include measurable performance-related barriers or other measurable barriers, a stipulation that limits discretion by the recipient on the conduct of an activity, and stipulations that are related to the purpose of the agreement. Topic 958 prescribes that the Club should not consider probability of compliance with the barrier when determining if such awards are conditional and should be reported as conditional grant advance liabilities until such conditions are met. There were no conditional grants outstanding at June 30, 2024 and 2023.

Unconditional grants and contributions are recorded as services are provided and costs are incurred. Grants and contributions with donor restrictions are recorded as revenues and net assets with donor restrictions when unconditionally received or pledged. Transfers are made to revenue and support and net assets without donor restrictions as services are provided and costs are incurred, or pro-rata over the period covered by the contribution or grant as time restrictions lapse. Donor restricted grants and contributions received and satisfied in the same year are included in net assets without donor restrictions.

Contracts

A portion of the Club's revenue is derived from cost-reimbursable and unit-rate government contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts are recognized as revenue when the Club has incurred expenditures in compliance with specific contract or grant provisions. These contracts and grants are considered nonreciprocal transactions because the Club's community and customers receive the benefit as a result of the assets transferred, accordingly, they are recorded under Topic 958.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

Special Event Revenue

The Club conducts fundraising events where the obligation is delivery of the event. Sponsorship tickets for these events are set by the Club and recorded in accordance with ASC Topic 606 and have not been allocated as the events are considered to be an obligation. Sponsorship tickets collected in advance of an event are initially recorded as deferred revenue (contract liabilities) and are only recognized in the accompanying statements of activities after delivery of the event has occurred. The events also receive event contributions from donors which are recorded as net assets without donor restrictions when received in accordance with ASC Topic 958.

Program Service Fees

The Club generally measures revenue for qualifying exchange transactions based on the amount of consideration the Club expects to be entitled for the transfer of goods or services to a customer, then recognizes this revenue as the Club satisfies its performance obligations under a contract, except in transactions where U.S. GAAP provides other applicable guidance. The Club evaluates its revenue contracts with customers based on the five-step model under Topic 606: (1) Identify the contract with the customer; (2) Identify the performance obligations in the contract; (3) Determine the transaction price; (4) Allocate the transaction price to separate performance obligations; and (5) Recognize revenue when (or as) each performance obligation is satisfied.

The Club enters into contracts with club members who pay for a portion of the services received which it records as an exchange transaction under ASC Topic 606. The Club recognizes revenue for the services as the performance obligations are satisfied. Revenue from contracts with customers is presented as program service fees in the accompanying statements of activities for the years ended June 30, 2024 and 2023.

The Club's grants, contracts and other receivables consisted of the following at June 30:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Grants and contributions	\$ 617,773	\$ 652,620	\$ 1,853,748
Program service fees	<u>24,454</u>	<u>45,814</u>	<u>64,722</u>
Total grants, contributions and other receivables	<u>\$ 642,227</u>	<u>\$ 698,434</u>	<u>\$ 1,918,470</u>

All other income is recognized as earned.

Returned Grant

In a previous fiscal year, the Club received a capital grant to be used for construction costs related to the Fieldhouse Project (see Note 5 and 14) and is recorded in with donor restricted net assets in the accompanying statement of financial position as of June 30, 2023. During fiscal year 2024, the grant donor rescinded the grant and asked the Club to reapply due to the amount of time that had passed since the grant was awarded. For the year ended June 30, 2024, the Club recorded a returned grant expense and is included in non-operating revenues (expenses) in the accompanying statement of activities.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Goods and Services

In-kind contributions are reflected as contributions at their fair value at date of donation and are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. The Club benefited from donated space which was valued by comparing similar spaces and recording an estimated fair value based on size and location. The Club recognizes the fair value of contributed services received if such services a) create or enhance nonfinancial assets or b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not contributed. The Club receives services from a large number of volunteers who give significant amounts of their time to the Club's programs and fund-raising campaigns, but which do not meet the criteria for financial statement recognition. See Note 8 for additional disclosure on donated goods and services.

Statements of Activities

Transactions deemed by management to be ongoing, major or central to the provision of program services are reported as operating revenue and support and operating expenses in the accompanying statements of activities. Non-operating revenues (expenses) include endowment and investment activity, proceeds from life insurance policies, and capital campaign and capital grant activity.

Expense Allocation

Expenses related directly to a function are distributed to that function, while other expenses are allocated based upon management's estimate of the percentages attributable to program services, general and administrative and fundraising activities.

The financial statements contain certain categories of expenses that are attributable to program and supporting functions; therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries, payroll taxes and employee benefits which are allocated based on an estimate of time and level of effort spent on the Club's program and supporting functions, as well as occupancy which is allocated based on square footage of space that is occupied by each program or department.

Advertising Costs

Advertising costs are expensed as incurred by the Club.

Income Taxes

The Club accounts for uncertainty in income taxes in accordance with ASC Topic, *Income Taxes*. This standard clarifies the accounting for uncertainty in tax positions and prescribes a recognition threshold and measurement attribute for the financial statements regarding a tax position taken or expected to be taken in a tax return. The Club has determined that there are no uncertain tax positions which qualify for either recognition or disclosure in the financial statements at June 30, 2024 and 2023. The Club's informational returns are subject to examination by Federal and state jurisdictions.

Subsequent Events

Subsequent events have been evaluated through October 31, 2024, which is the date the financial statements were available to be issued. There were no events that met the criteria for recognition or disclosure in the financial statements.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

3. INVESTMENTS AND ENDOWMENT

The Club's investments consist of the following at June 30:

2024	Level 1	Alternative Investments	Total
Money market funds	\$ 6,480,837	\$ -	\$ 6,480,837
Mutual funds:			
Equities	<u>2,783,841</u>	<u>-</u>	<u>2,783,841</u>
Total investments	9,264,678	-	9,264,678
Less - short-term investments	<u>(6,471,572)</u>	<u>-</u>	<u>(6,471,572)</u>
Investments, net of current portion	<u>\$ 2,793,106</u>	<u>\$ -</u>	<u>\$ 2,793,106</u>
2023	Level 1	Alternative Investments	Total
Money market funds	\$ 3,277,173	\$ -	\$ 3,277,173
Mutual funds:			
Equities	2,327,599	-	2,327,599
Non-marketable investments	<u>-</u>	<u>73,753</u>	<u>73,753</u>
Total investments	5,604,772	73,753	5,678,525
Less - short-term investments	<u>(3,192,023)</u>	<u>-</u>	<u>(3,192,023)</u>
Investments, net of current portion	<u>\$ 2,412,749</u>	<u>\$ 73,753</u>	<u>\$ 2,486,502</u>

Investments in nonmarketable investments (alternative investments) qualify to use the measurement alternative defined as cost, less impairment, plus or minus changes resulting from observable price changes for identical or similar investments. These estimated values may differ significantly from the values that would have been used had a ready market existed for the underlying investments. During fiscal year 2024 and 2023, the Club recorded an impairment of its alternative investment totaling approximately \$74,000 and \$26,000, respectively. These amounts were determined based on data provided by the asset manager. These amounts are included in net gain (loss) on investments in the accompanying statements of activities for the years ended June 30, 2024 and 2023.

Approximately \$3,338,000 and \$3,192,000 of money market funds represent excess cash on hand that the Club set aside during 2024 and 2023, respectively, and intends to use for operations as needed. As such, these funds are reflected as short-term investments in the accompanying statements of financial position. The Club intends to hold the remaining investments indefinitely. Accordingly, the remaining investments are reflected as long-term assets in the accompanying statements of financial position regardless of maturity or liquidity. Investments are not insured and are subject to on-going market fluctuations.

The Board of Directors, through the Investment Committee, may employ the services of one or more investment managers to handle invested funds in accordance with these guidelines.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

3. INVESTMENTS AND ENDOWMENT (Continued)

A reconciliation of endowment activity for fiscal years 2024 and 2023 is as follows:

	<u>2024</u>	<u>2023</u>
Endowment net assets, beginning of year	\$ 1,732,727	\$ 1,524,088
Investment return, net	<u>307,421</u>	<u>208,639</u>
Endowment net assets, end of year	<u>\$ 2,040,148</u>	<u>\$ 1,732,727</u>

4. CASH SURRENDER VALUE OF LIFE INSURANCE POLICIES

The Club was the owner and beneficiary of two life insurance policies on a member of the Board of Directors with an aggregate face value of \$80,512. During fiscal year 2023, the insured individual passed away and the Club received the proceeds of the two life insurance policies totaling \$128,985. This amount is included in non-operating revenues (expenses) in the accompanying statement of activities for the year ended June 30, 2023. Investment return on cash value of life insurance policies totaled \$3,056 for the year ended June 30, 2023, and is included in non-operating revenues (expenses) in the accompanying statement of activities. As of June 30, 2024, there are no life insurance policies in place.

5. PROPERTY AND EQUIPMENT AND CONSTRUCTION IN PROGRESS

Property and equipment consist of the following as of June 30:

	<u>2024</u>	<u>2023</u>
Building and improvements	\$ 7,630,315	\$ 7,498,605
Furniture, vehicles and equipment	789,432	775,871
Land and land improvements	<u>594,519</u>	<u>594,520</u>
	9,014,266	8,868,996
Less - accumulated depreciation	<u>5,575,948</u>	<u>5,356,934</u>
Net property and equipment	<u>\$ 3,438,318</u>	<u>\$ 3,512,062</u>

Construction in process of \$2,464,972 and \$2,009,313 as of June 30, 2024 and 2023, respectively, pertains to design and architecture costs for the Martin Richard Dorchester Field House (the Fieldhouse Project) (see Note 14). The remaining \$482,043 of construction in process as of June 30, 2024, pertains to other capital projects that are expected to be placed in service during fiscal year 2025.

6. LINE OF CREDIT

The Club has a \$250,000 line of credit agreement with a bank that renews annually. Borrowings are due on demand and interest is payable monthly at the bank's prime rate (8.5% and 8.25% at June 30, 2024 and 2023, respectively). There was no balance as of June 30, 2024 and 2023. The line of credit is secured by all business assets of the Club and was cross-collateralized and cross-defaulted with the note payable. The line of credit has various non-financial covenants in which the Club must comply. The Club was in compliance with these covenants at June 30, 2024 and 2023.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

7. CONCENTRATIONS**FDIC Coverage**

The Club maintains its cash balances in a Massachusetts bank. The Federal Deposit Insurance Corporation (FDIC) insures balances up to certain amounts. At certain times during the year, cash balances may exceed the insured amounts. The Club has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on its cash.

Commonwealth Funding

The Club receives funding under unit-rate contracts from departments within the Commonwealth of Massachusetts (the Commonwealth). These reimbursements are subject to audit by the Commonwealth. In the opinion of management, the results of such audits, if any, will not have a material effect on the financial position of the Club at June 30, 2024 and 2023, or on its changes in net assets for the years then ended.

Other Funding

As of June 30, 2024 and 2023, 50% and 59% of grants, contracts and other receivables was due from one payer, respectively. As of June 30, 2024 and 2023, 67% and 79% of pledges receivable was due from two and three payers, respectively.

8. DONATED GOODS AND SERVICES

The value of donated goods and services, excluding donated land, is as follows for the years ended June 30:

	<u>2024</u>	<u>2023</u>
Rent	\$ 161,238	\$ 161,238
Event tickets and program supplies	78,163	103,398
Special event advertising, raffle items and other (see below)	68,114	93,755
Salaries	-	159,250
	<u>307,515</u>	<u>517,641</u>
Less - amounts included in special events	<u>68,114</u>	<u>93,755</u>
Donated goods and services	<u>\$ 239,401</u>	<u>\$ 423,886</u>

9. SPECIAL EVENTS AND CONTRIBUTIONS, NET

Included in special events and contributions, net are the results of various special events that are held annually, which are shown net of related expenses in the accompanying statements of activities. Special event revenue and direct expenses are summarized as follows for the years ended June 30:

	<u>2024</u>	<u>2023</u>
Special events contributions	\$ 576,364	\$ 800,117
Special events donated goods (see above)	68,114	93,755
Special events revenue	\$ 371,750	\$ 324,250
Less - direct expenses (including donated goods)	<u>(332,763)</u> <u>38,987</u>	<u>(371,431)</u> <u>(47,181)</u>
Special events and contributions, net	<u>\$ 683,465</u>	<u>\$ 846,691</u>

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

9. SPECIAL EVENTS AND CONTRIBUTIONS, NET (Continued)

The indirect expenses associated with special events are included in fundraising in the accompanying statements of functional expenses.

10. RELATED PARTY TRANSACTIONS

The spouse of the President/Chief Executive Officer (CEO) is the Senior Vice President of Education and Programming at the Club. The Senior Vice President of Education and Programming received compensation from the Club in the amount of approximately \$184,000 and \$172,000 for the years ended June 30, 2024 and 2023, respectively. Additionally, the President/CEO is a voting member of the Board of Directors. He is only compensated for his role as President/CEO.

The President/CEO and the Senior Vice President of Operations of the Club are also members of the Board of Directors of a foundation that provided support, both directly and indirectly, to the Club. For the years ended June 30, 2024 and 2023, the foundation contributed \$250,000 and \$200,000, respectively, which is included in Rodman Ride contributions in the accompanying statements of activities. These individuals abstain from any votes taken that pertain to funding for the Club.

The Chairman of the Board is also President of the construction company chosen to be general contractor for the Fieldhouse Project and other construction in progress projects (see Notes 5 and 15). For the years ended June 30, 2024 and 2023, the Company was paid \$422,000 and \$219,000, respectively, for services associated with these projects.

The Clerk of the Board of Directors is also the CEO of a construction company that performed construction services on one of the Club's facilities. For the year ended June 30, 2024, the Company was paid \$206,000 for these services.

11. EMPLOYEE BENEFIT PLAN

The Club participates in a safe harbor 401(k) plan (the Plan), administered by the Boys and Girls Club Pension Trust, a separate corporation. The Plan covers all employees who have completed one year of service, worked at least 1,000 hours, and reached the age of 21. Under the Plan, the participants may contribute the maximum allowable by law. The Club contributes 3% of each eligible employee's current earnings and will make a matching contribution of an employee's contribution up to 2% of current earnings. Matching contributions made by the Club fully vest after three years. During fiscal years 2024 and 2023, the Club made contributions totaling \$177,014 and \$152,371, respectively, which are included in employee benefits in the accompanying statements of functional expenses.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

12. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Club's financial assets available within one year from the statements of financial position date for general operating expenses are as follows as of June 30:

	<u>2024</u>	<u>2023</u>
Financial assets:		
Cash	\$ 4,389,681	\$ 3,421,202
Short-term investments	6,471,572	3,192,023
Current portion of pledges receivable	2,318,005	1,305,882
Grants, contracts and other receivables, net	<u>642,227</u>	<u>698,434</u>
Total financial assets and liquidity resources available	13,821,485	8,617,541
Less - current portion of donor restricted amounts pertaining to capital campaign	<u>(8,890,352)</u>	<u>(4,537,427)</u>
Total financial assets and liquidity resources available within one year	<u>\$ 4,931,133</u>	<u>\$ 4,080,114</u>

As part of the Club's liquidity management, the Club has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. To help manage unanticipated liquidity needs, the Club has a \$250,000 line of credit (see Note 6). The Club's endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, and therefore, is not available for general expenditure unless appropriated for operations.

Money market funds totaling \$3,338,475 and \$3,192,023 represent excess cash on hand that the Club set aside during 2024 and 2023, respectively, and intends to use for operations as needed. The Club intends to hold the remaining investments indefinitely.

13. PLEDGES RECEIVABLE

Pledges receivable are due as follows at June 30:

<u>Amounts due in:</u>	<u>2024</u>	<u>2023</u>
Less than one year	\$ 2,318,005	\$ 1,305,882
One to five years	<u>8,463,162</u>	<u>2,306,790</u>
	10,781,167	3,612,672
Less - discount	729,396	319,209
Less - current portion	<u>2,318,005</u>	<u>1,305,882</u>
Long-term pledges receivable, net	<u>\$ 7,733,766</u>	<u>\$ 1,987,581</u>

The pledges have been discounted using a discount rate of approximately 4.7% and 4.6% at June 30, 2024 and 2023, respectively.

BOYS AND GIRLS CLUBS OF DORCHESTER, INC.

Notes to Financial Statements
June 30, 2024 and 2023

14. CAPITAL CAMPAIGN

During fiscal year 2021, the Club launched a capital campaign in collaboration with the Martin Richard Foundation with a goal of raising approximately \$75 million for the construction of the Fieldhouse Project, as well as expenditures relating to the Campaign. The Club has raised approximately \$20.1 million and \$8 million towards the total capital campaign goal as of June 30, 2024 and 2023, respectively. Of this amount, approximately \$8,300,000 and \$1,200,000 are included in pledges receivable as of June 30, 2024 and 2023, respectively, and are expected to be collected over the next five years. Subsequent to year end, the Club received approximately \$9 million of additional pledge commitments for the Fieldhouse Project.

The Club's total fundraising costs for the years ended June 30, 2024 and 2023, reflected in the accompanying statements of functional expenses included approximately \$598,000 and \$299,000, respectively, of costs pertaining to the capital campaign.

15. RECLASSIFICATIONS

Certain amounts in the fiscal year 2023 financial statements have been reclassified to conform with the fiscal year 2024 presentation.